Sustainable Investing—Institutional Investors 2022

ESG Incorporation Reported by Institutional Investors 2005–2022

NOTE: Assets under management in 2022 represent US SIF’s new modified methodology.

Institutional Investor ESG Assets, by Investor Type 2022

- Public Funds: 54%
- Insurance Companies: 36%
- Educational Institutions: 8%
- Foundations: 1%
- Other: 1%

Leading ESG Criteria for Institutional Investors 2022

<table>
<thead>
<tr>
<th>Climate Change/Carbon</th>
<th>Conflict Risk (Terrorist or Repressive Regimes)</th>
<th>Board Issues</th>
<th>Sustainable Natural Resources/Agriculture</th>
<th>Tobacco</th>
</tr>
</thead>
<tbody>
<tr>
<td>$3.96 Trillion</td>
<td>$3.28 Trillion</td>
<td>$2.87 Trillion</td>
<td>$2.79 Trillion</td>
<td>$2.67 Trillion</td>
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